



## Minc (SYDNW)

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### To Whom It May Concern

I am pleased to write this letter to wholeheartedly recommend Joe Olejnik in any Business Development or Franchise Development Manager role he may be applying for.

I had the pleasure of working directly with Joe during his time as Business Development Manager at Minc Services Head Office. As Business Development Manager, Joe was directly involved in recruiting, training and providing operational and business development support to me and my newly established MINC Services Branch in Sydney.

During this time we worked closely together and as such I got to know Joe exceptionally well and therefore have a thorough understanding of his full capabilities. What always stood out for me was Joe's desire to go 'above and beyond' to help me or my staff whenever we required operational or business development assistance with regards to my franchise. It was obvious from the outset that Joe had a burning desire to help my business grow and that actually contributed in-part to my decision to join Minc Services as a franchisee.

I always found Joe to have a warm, personal approach, which both my staff and I greatly appreciated during the 'start-up' phase of commencing our new commercial venture. In fact when Joe eventually moved on from Minc Services he was greatly missed by the entire franchise network.

Joe is intelligent, dedicated, and passionate. He has a work ethic second-to-none and I give my very highest recommendation to any company looking to employ Joe - I know he will make a valuable addition to your team if you were to hire him.

Should you have any questions or wish to clarify anything in relation to my resounding endorsement of Joe please contact me.

Yours Faithfully

Surya Kant  
Manager/Director  
Minc (Sydney)